

Field Application Scientist (m/f/d) – Protein Biology & Membrane Proteins

Location: Boston, Massachusetts. Remote-based within the Boston area with frequent travel.

Cube Biotech GmbH Cube Biotech is a biotechnology company specializing in innovative solutions for the expression, purification, and stabilization of membrane and soluble proteins. Founded and managed by scientists, Cube Biotech develops and manufactures affinity resins, magnetic beads, nanodiscs, and polymer-based systems that simplify protein handling and purification. In addition, Cube Biotech offers custom protein expression, purification, and characterization services to accelerate research and biopharmaceutical development worldwide.

Role Abstract

The Field Application Scientist (FAS) will support Cube Biotech's U.S. customers by providing deep scientific expertise in protein biology and hands-on laboratory workflows. This role is highly customer-facing and focuses on technical support, product demonstrations, application troubleshooting, and scientific collaboration. The ideal candidate brings strong laboratory experience and enjoys working directly with researchers in academic, biotech, and pharmaceutical environments.

Key Responsibilities

- Strategische Verantwortung: Entwicklung und Umsetzung der Supply-Chain-Strategie in Abstimmung mit der Unternehmensvision
- Provide scientific and technical support to customers using Cube Biotech products and services.
- Conduct on-site and virtual product demonstrations, application training, and technical workshops.
- Support customers with experimental design, troubleshooting, and optimization of protein workflows.
- Collaborate closely with Sales, Marketing, and R&D; to support customer success and adoption.
- Represent Cube Biotech at scientific meetings, conferences, and customer visits.
- Collect customer feedback to inform product development and application strategy.

Qualifications

- Mandatory hands-on laboratory experience in protein biology.
- Strong experience with protein expression, purification, and characterization workflows.
- Experience with Cube Biotech products is strongly preferred.
- Experience with membrane proteins is strongly preferred.
- Bachelor's degree in Life Sciences required; Master's degree or PhD is a strong plus.
- Customer-facing experience is preferred; prior sales experience is not required.
- Excellent communication and presentation skills.
- Willingness to travel up to 75%.

Salary & Benefits

Base salary range: USD 70,000 – 140,000 depending on experience. Cube Biotech offers a competitive benefits package, travel and home-office expense support, continuous scientific training, and a collaborative international work environment.

Equal Opportunity Statement

Cube Biotech is an equal opportunity employer. All qualified applicants will be considered for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, or veteran status.

Ready to Make an Impact?

At Cube Biotech, we believe in fairness, inclusion, and creativity. We're committed to fostering an open, respectful workplace where every voice is valued. No matter your background—we want your ideas, talent, and passion for science!

Send your application to karriere@cube-biotech.com—we can't wait to meet you!

Contact Person:

Pascal Lill - Director Sales US

Simone Gerlach / Director Human Resources

